

# PHIL HUMBER

**ROLE:** TECHNICAL CONSULTANT - NHS ACCOUNT STRATEGY

**STREAM:** TECHNOLOGY CONSULTING

**STUDIED:** GAMES COMPUTING - UNIVERSITY OF LINCOLN



## Monday

I tend to get in between 8:30am and 9am on a Monday and then spend the morning catching up with my admin from the previous week - emails, expenses, etc.

I get together with a colleague at about 10:30am to plan for an important presentation that afternoon to a senior member of the NHS account. It is for a new project that we are working on that could bring in a lot of business for CSC. It's really important that it goes well as he will decide whether or not we continue this piece of work.

It's a working lunch today, and we manage to get the presentation polished with 15 mins to spare! The presentation goes well, and we seem to cover off everything he was looking for - he has a couple of improvements, but thankfully nothing too drastic! We spend the rest of the afternoon making the amendments.

I head to the Gym in the evening, and then out for a quick bite with some friends.

## Tuesday

Tuesday is a bit more maniac. I have an important workshop in Leeds on Wednesday, so Tuesday is spent preparing for it. I have booked a hire car for the week, and it is dropped off on Tuesday afternoon. After work, I quickly nip home, pack my bags for two nights and then jump in the car and head to Leeds. I am booked into a hotel there, but by the time I arrive (due to traffic) the restaurant is closed so it's a bit of room service and a cold beer.

## Wednesday

Up nice and early on Wednesday, grab a quick breakfast at the hotel and then head into work to finish preparing for my workshop. There are a lot of senior NHS account members present, so I need to make sure that I know what I'm talking about!

The workshop went really well, and now everyone is enthused about my project and we all agree what we need to do next. I grab a quick lunch, and then it's back on the road on the way to Solihull for another hotel!



I got to Solihull for about 5pm and quickly nipped into the office, as I had a couple of calls to make.

I finally get to my hotel about 6:30, leaving just about enough time to get ready and head out for dinner. One of CSC's Vice Presidents is over in the UK from Germany, so a small group from the NHS account are taking him out for a meal. We have a couple of drinks, and then we head back to the hotel.

### **Thursday**

Thursday is another early start, and another hotel breakfast! I head into the office for about 8:15am, and straight into a meeting. I have to present this afternoon to the VP on the projects that I have been working on, so I spend the rest of the morning preparing for that.

The presentation goes well, but he asks lots of awkward questions. Thankfully I have done my preparation so I can answer them all! As I am driving back from Solihull today, I leave the office at about 3pm to beat the traffic.

I was supposed to be meeting some friends this evening, but I am way too tired from all the driving so I grab a pizza, and crash on the sofa instead!

### **Friday**

Last day of the week! I manage to get a slight lie-in this morning - till 7:30am. But I have a morning of update calls which start at 8am! Some interesting points, and generally this tends to fill out my calendar for the next week. As the day goes on things wind down, and by the time the afternoon rolls round, I can spend some time catching up with admin again.

I leave the office about 5pm, and then head into town for a well deserved night out!